

High-Tech Gründerfonds (HTGF) welcomes collaboration between entrepreneurs and experts in all stages of founding a company. As many founders require on-site support, particularly in the first few months, HTGF works closely together with selected HTGF-Scouts and HTGF-Partners in various regions. Both groups personally accompany the teams right up until a potential investment by HTGF, and sometimes even beyond that point. In doing so, the Scouts and Partners are obliged to fulfil the following commitments:

- Provide support for founders according to their individual requirements, for example in the following areas:
 - o developing a business model, creating a business plan and/or pitch deck
 - o connecting founders with HTGF-Experts and other relevant partners
 - o identifying a suitable investor
 - o preparing a pitch for investors
 - o introduction to HTGF, provided the fund's investment criteria have been met
 - o providing due diligence support right up to closing stage, including openly addressing possible areas of criticism
- The first discussion with HTGF-Scouts and Partners is always free of charge for founders. A number of Scouts and Partners offer founders their consultancy services for free right up to an investment.
- In other cases, an agreement may be made that the high-tech start-up or founder team will pay for the services provided in the event of success, i.e. when an investment is made by HTGF. A contract should be made to regulate the conditions. For such agreements the HTGF-Scouts and HTGF-Partners agreed to adhere to the following:
 - o the daily rate stated in the invoice must not exceed a maximum of EUR 1,000 (plus VAT).
 - o the entire budget for support services right up to investment by HTGF comprises a maximum of EUR 13,000 (plus VAT).
- In addition, the technology company or founder team can agree with the Scout or Partner on making a one-off payment amounting to EUR 2,000 (plus VAT), provided that the Scout or Partner has introduced the business idea to HTGF.

If you have any questions, please contact

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